CLE Presentation:
"Ethics and the Professional Responsibility of Lawyers"

Presented by: Paul M. Lisnek, J.D, Ph.D.

<u>Program Outline: 2 Hour Lecture</u>

9:00 am – 9:30am The Law as a Profession vs. Business

--Client loyalty vs. Mandate of Ethics Rules

--Civility: Aspirational, not Mandatory

Expectations of /Duty to Prospective Clients

--Limits on Solicitation: What is allowed and what is not?

Gathering Information Effectively: The Behavior/Values Model

9:30am – 10:00am Importance of Effective Client Communication

--Legal advice vs. business advice: Where Protection Ends

--Communication Goals:

1.Reasonably consult with client about the means for client's objectives to be accomplished

2.Keep client reasonably informed about status of/developments in the case

3.Promptly comply with reasonable requests for information

--Power of Non-words in voice and emails

10:00am – 10:15am Ethics in Negotiation and Settlement

--Errant Fax Rule

--Relate *all* offers, even with informed consent *not* to do so

10:15am – 10:30am	Ethics in Litigation: Witness Preparation vs. Coaching
10:30am – 10:40am	Lawyers' Freedom to Accept/Reject Cases, but Pro Bono Goals
10:40 am – 10:50am	The Duty to Report Misconduct: Not Doing so is a Risk!
	--When Partners are responsible for Associate Conduct;
	--Can an associate avoid liability for conduct?
10:50 –11:00am	Audience Q & A
11:00am	***Program Ends***